



**TURCAS PETROL A.Ş. 2017 ORDINARY GENERAL MEETING DATED 21 June 2018 – Q&A**

**Question 1: The share price of Turcas is lower than the price back in ten years. The dividend distribution is done regularly, but the value of the investor's shares are declining. What do you think about this?**

**Answer 1:** Under today's economic conditions, unfortunately the capital markets do not fully reflect the real value of the companies. We are distributing dividends every year for a long while to protect our shareholders from negative effects. Although we can not distribute cash dividend this year due to technical/legal matters, we try to support our stakeholders via capital decrease by redeeming the buy-back shares. One of our biggest priority is to enhance the value of our company in the capital markets.

**Question 2: We are decreasing our capital in this General Assembly. On the contrary, shouldn't we increase our capital to be more competitive in the market?**

**Answer 2:** The transaction that we are submitting to General Assembly is to share the stakes which were purchased by our company in the past by its own resources, with the current shareholders. In brief, we are sharing the above mentioned resources with our shareholders. We believe a capital increase is not something in favor of the small investors.

**Question 3: Electric vehicle technology is advancing quite fast. What are your views on this issue?**

**Answer 3:** Our company is working together with our affiliates not only on electric vehicles but also on the innovative technologies of the future. Oil&Gas is still our major business however we are trying to diversify oil&gas with power generation. We have established both a natural gas fired power plant and a geothermal power plant. Therefore, our company has been doing diversification in line with our vision in the last 12 years that the electricity will substitute oil in the future. We will continue to diversify our portfolio with other sources. For this reason, we have invested in the geothermal field in addition to natural gas.

**Question 4: Are there any developments on the Shell deal, which was disclosed last year?**

**Answer 4:** We signed our shareholders agreement with Shell, our shareholder in Shell & Turcas Petrol A.Ş., back in 2006 after a negotiation period of six years. There was no exit clause in the agreement back then. Therefore we made an amendment in our shareholder agreement with Shell after negotiations. The amendment was just an update on the agreement to be in line with the market practice. This amendment was not made for taking over each other. Our partnership with Shell continues to be very efficient and successful.

**Turcas Petrol A.Ş.**

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